

RFP # 2019-EQRO-01
State of Alabama Medicaid
External Review Organization Acquisition
Contractor Questions and Medicaid Answers
7/17/2019

Question ID:	1
Date Question Asked:	7/5/2019
Question:	We seek clarification on the contract tenure (5 years?) and the contract start/end dates. It appears that the contract commences on October 1, 2019 with a first base-year evaluation that would not occur until January 2021 (for October 1, 2019 to September 30, 2020), then in January 2022 (for October 1, 2020 to September 30, 2021) then in January 2023 (for October 1, 2021 to September 30, 2022)? Regarding B.1.2, please clarify the timeframe at issue.
Section Number:	II.B.1 and II.B.1.2
RFP Page Number:	10
Medicaid Answer:	See Code of Alabama 41-16-27(e)(1).
Question ID:	2
Date Question Asked:	7/5/2019
Question:	We seek clarification on the contract tenure (5 years?) and the contract start/end dates. It appears that the contract commences on October 1, 2019 with a first base-year evaluation that would not occur until January 2021 (for October 1, 2019 to September 30, 2020), then in January 2022 (for October 1, 2020 to September 30, 2021) then in January 2023 (for October 1, 2021 to September 30, 2022)?
Section Number:	III. Pricing
RFP Page Number:	16
Medicaid Answer:	See Code of Alabama 41-16-27(e)(1).
Question ID:	3
Date Question Asked:	7/5/2019
Question:	Is STAARS registration required in order to submit a proposal for this solicitation?

Section Number:	General
RFP Page Number:	General
Medicaid Answer:	No.
Question ID:	4
Date Question Asked:	7/8/2019
Question:	In regard to conducting desktop or onsite SPRs, can the State provide the address for each ACHN?
Section Number:	II.B.1.1
RFP Page Number:	10
Medicaid Answer:	The Agency is currently conducting Readiness Assessments on the proposed ACHNs, once completed and contracts have been approved with the ACHNs the addresses will be provided.
Question ID:	5
Date Question Asked:	7/8/2019
Question:	Describe how the Vendor will conduct desktop reviews for baseline standards introduced during a year that does not coincide with the comprehensive review year (2020), as applicable. Should the year be 2022 as indicated in B.1 (page 10)?
Section Number:	II.B.1.8.2
RFP Page Number:	10-11
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	6
Date Question Asked:	7/8/2019
Question:	Should the reference to CY 2017 be CY 2019?
Section Number:	II.B.1.8.5, II.B.2.2, II.B.2.2.3
RFP Page Number:	11-12
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	7
Date Question Asked:	7/8/19
Question:	How many PIPs are required for each ACHN?
Section Number:	II.B.3
RFP Page Number:	13
Medicaid Answer:	Three.

Question ID:	8
Date Question Asked:	7/8/2019
Question:	The RFP states that the Systems Performance Review (SPR) "will begin a base-year evaluation in January 2020 for the Contract Year performance from October 1 2019 – September 30, 2020." Please confirm that the first SPR will be conducted in January 2020.
Section Number:	II.B.1
RFP Page Number:	10
Medicaid Answer:	The SPR should begin in January.
Question ID:	9
Date Question Asked:	7/8/2019
Question:	Regarding the portion of this section reading, "...include review of the performance measures outlined in the submitted to Alabama Medicaid Agency..." there appear to be extra or missing words. Please confirm that the words "outlined in the" should be omitted from this section.
Section Number:	II.B.1.8.5
RFP Page Number:	11
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	10
Date Question Asked:	7/8/2019
Question:	These sections refer to Exhibit 2, CY 2017 Incentive Measures for Quality Withhold Program. However, Exhibit 2, page 51, is titled ACHN Interface File Flow. Please clarify.
Section Number:	II.B.1.8.5, II.B.2.2, II.B.2.3.3
RFP Page Number:	11-12
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	11
Date Question Asked:	7/8/2019
Question:	These sections refer to "the remaining 32 performance measures outlined in the RFP via Exhibit 1." Exhibit 1, page 50, includes 10 measures. Please clarify.
Section Number:	II.B.2.2, II.B.2.3.3
RFP Page Number:	12-13
Medicaid Answer:	See Amendment I posted on the Medicaid Website.

Question ID:	12
Date Question Asked:	7/8/2019
Question:	As a follow-up to the previous question, if there are, in fact, 32 performance measures, for budgeting purposes, should we assume that the vendor will be validating 10 or all 32 performances measures for each of the ACHNs?
Section Number:	II.B.2
RFP Page Number:	12
Medicaid Answer:	No, see Amendment I posted on the Medicaid Website.
Question ID:	13
Date Question Asked:	7/8/2019
Question:	What is the first reporting year and measurement period for the AHCN quality measures and for the incentive measures?
Section Number:	II.B.2
RFP Page Number:	12
Medicaid Answer:	January 2020 to December 2020.
Question ID:	14
Date Question Asked:	7/8/2019
Question:	How many PIPs will the ACHNs be required to conduct annually?
Section Number:	II.B.3
RFP Page Number:	13
Medicaid Answer:	Three.
Question ID:	15
Date Question Asked:	7/8/2019
Question:	Will quarterly PIP reviews be conducted by the EQRO with the ACHNs via individual teleconferences?
Section Number:	II.B.3
RFP Page Number:	13
Medicaid Answer:	It is up to the Vendor how they propose to conduct quarterly reviews.
Question ID:	16
Date Question Asked:	7/8/2019
Question:	This section states, "The Firm and Fixed Price of the first year of the proposed contract (implementation/operation phase)

	<p>and subsequent years (updating/operation phase) must be separately stated in the RFP Cover Sheet on the first page of this document (Appendix C)."</p> <p>1) Please confirm that the RFP Cover Sheet is the sheet located on page 1 of the RFP and is not part of Appendix C.</p> <p>2) Please confirm that the separate prices for the first year of the contract and subsequent years should only be broken out in Appendix C, not in the RFP Cover Sheet.</p> <p>3) Please confirm that the RFP Cover Sheet should include the total price for the entire five years and should include no other cost breakdown.</p>
Section Number:	III. Pricing
RFP Page Number:	16
Medicaid Answer:	<ol style="list-style-type: none"> 1. Yes, the RFP Cover Sheet is the first page of the RFP. 2. Yes, the separate prices for the first year of the contract and subsequent years should only be broken out in Appendix C, not in the RFP Cover Sheet. 3. Yes, confirmed.
Question ID:	17
Date Question Asked:	7/8/2019
Question:	This section states, "The Vendor proposal must include a chart outlining the proposed tasks needed to complete the implementation by the January 1, 2020 deadline..." January 1, 2020 does not appear as a date in the Schedule of Events on page 3, nor is there any mention of an implementation timeline elsewhere in the RFP. Please clarify.
Section Number:	VI.f
RFP Page Number:	18
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	18
Date Question Asked:	7/8/2019
Question:	Please confirm that the complete electronic version of the proposal must be provided in both Word and PDF formats.
Section Number:	VII.N
RFP Page Number:	21
Medicaid Answer:	Yes.
Question ID:	19
Date Question Asked:	7/8/2019

Question:	Exhibit 3 shows seven ACHNs contracted to provide services in seven regions. Do any of the seven organizations share common management? If so, please provide the number of unique organizations.
Section Number:	Exhibit 3
RFP Page Number:	52
Medicaid Answer:	Each ACHN is its own unique organization.
Question ID:	20
Date Question Asked:	7/8/2019
Question:	Could the State provide bidders with Appendix C: Pricing Form as a fillable document?
Section Number:	Appendix C
RFP Page Number:	53
Medicaid Answer:	No.
Question ID:	21
Date Question Asked:	7/8/2019
Question:	Which EQRO protocols does AMA contemplate performing each year (i.e., perform protocols 1-3 each year)?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	It is up to the Vendor to propose their own protocols.
Question ID:	22
Date Question Asked:	7/8/2019
Question:	In which years will the EQRO need to perform the Information Systems Capabilities Assessment (ISCA)?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	It is up to the Vendor to propose their own protocols and ISCA assessment can be included but the AHCN will not be submitting encounter data.
Question ID:	23
Date Question Asked:	7/8/2019
Question:	What is the budget approved or allocated for this work?
Section Number:	General
RFP Page Number:	General

Medicaid Answer:	Medicaid will not release this information.
Question ID:	24
Date Question Asked:	7/8/2019
Question:	Can you provide an estimated number of EIs associated to each proposed ACHN in the State?
Section Number:	I.B
RFP Page Number:	8
Medicaid Answer:	Refer to the 2019-ACHN-01 RFP posted on the Medicaid Website.
Question ID:	25
Date Question Asked:	7/8/2019
Question:	Since this is a new program, will the start date for all ACHN's be October 1, 2019? If not, please provide the anticipated start date for each ACHN.
Section Number:	II.B.1
RFP Page Number:	10
Medicaid Answer:	It is the expectation of the Agency that all ACHNs will be implemented October 1, 2019.
Question ID:	26
Date Question Asked:	7/8/2019
Question:	Since this is a new program, please confirm the requirement does not apply to the vendor. If requirement does apply to vendor, please provide a list of ACHNs with partially met or unmet findings from the previous SPR.
Section Number:	II.B.1.1
RFP Page Number:	10
Medicaid Answer:	This requirement will not be applicable as all ACHNs are new without a previous SPR.
Question ID:	27
Date Question Asked:	7/8/2019
Question:	Define technical assistance.
Section Number:	II.B.1.4
RFP Page Number:	10

Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	28
Date Question Asked:	7/8/2019
Question:	Is the vendor only required to perform onsite visits for each ACHN with a contract termination?
Section Number:	II.B.1.7
RFP Page Number:	10
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	29
Date Question Asked:	7/8/2019
Question:	Does the ACHN contract terms align with the vendor contract terms?
Section Number:	II.B.1.7
RFP Page Number:	10
Medicaid Answer:	No.
Question ID:	29
Date Question Asked:	7/8/2019
Question:	There is reference to the validation of CAHPS data. Will CAHPS be administered by the State or by the AHCNs? Which version(s) of CAHPS?
Section Number:	II.B.2.3.2.2
RFP Page Number:	12
Medicaid Answer:	CAHPS will be administered by another Vendor contracted by the Agency.
Question ID:	30
Date Question Asked:	7/8/2019
Question:	Will PIP topics for determined by the State or by the AHCNs? How many?
Section Number:	II.B.3
RFP Page Number:	13

Medicaid Answer:	The topics are selected by the Agency and include Prevention of Childhood Obesity, Reduction of Infant Mortality, and Substance Use Disorder.
Question ID:	31
Date Question Asked:	7/8/2019
Question:	Does the State require the vendor to give the State a number of business days to answer Vendor questions associated to management decisions, forms, and procedures?
Section Number:	II.C.2
RFP Page Number:	15
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	32
Date Question Asked:	7/8/2019
Question:	Will the vendor be required to maintain offices in Montgomery?
Section Number:	IV. General Medicaid Information
RFP Page Number:	16
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	33
Date Question Asked:	7/8/2019
Question:	What entity will be responsible for the calculation of performance measures?
Section Number:	Exhibit 1
RFP Page Number:	50
Medicaid Answer:	The Agency will be principally tasked with the calculation of performance measures.
Question ID:	34
Date Question Asked:	7/8/2019
Question:	Have ACHN contracts been awarded? If so, to which entities?
Section Number:	General
RFP Page Number:	General

Medicaid Answer:	The Agency is currently conducting Readiness Assessments on the proposed ACHNs and they are expected to be implemented October 1, 2019.
Question ID:	35
Date Question Asked:	7/8/2019
Question:	Does the state have a required methodology for addressing over/underutilization? Will this be addressed at the ACHN or physician/physician group level?
Section Number:	B.1-Assessmet of compliance with 42 CFR 438.330 QAPI
RFP Page Number:	
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements. It is a requirement of the ACHNs to address.
Question ID:	36
Date Question Asked:	7/8/2019
Question:	Quality and appropriateness of care for enrollees with special health care needs Will this be part of on-site review with a case/enrollee-level assessment?
Section Number:	B.1-Assessmet of compliance with 42 CFR 438.330 QAPI
RFP Page Number:	
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	37
Date Question Asked:	7/8/2019
Question:	Are there certain aggregate-level measures that will need to be addressed?
Section Number:	B.1-Assessmet of compliance with 42 CFR 438.330 QAPI
RFP Page Number:	
Medicaid Answer:	Refer to the 2019-ACHN-01 RFP posted on the Medicaid Website.
Question ID:	38
Date Question Asked:	7/8/2019
Question:	Will the scope of these assessments (desk and onsite review) focus on quality and appropriateness of care?
Section Number:	B.1-Assessmet of compliance with 42 CFR 438.330 QAPI

RFP Page Number:	
Medicaid Answer:	Refer to the 2019-ACHN-01 RFP posted on the Medicaid Website.
Question ID:	39
Date Question Asked:	7/8/2019
Question:	Do the ACHNs undergo a HEDIS Compliance Audit?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	No, it is not a requirement.
Question ID:	40
Date Question Asked:	7/8/2019
Question:	Are all performance measures included in Exhibit 1 included under the scope of a HEDIS Compliance Audit?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	No.
Question ID:	41
Date Question Asked:	7/8/2019
Question:	Is it acceptable to validate performance measures using the CMS Protocol?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	Yes.
Question ID:	42
Date Question Asked:	7/8/2019
Question:	Is the vendor required to conduct a CAHPS survey?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	No, CAHPS will be administered by another Vendor contracted by the Agency.
Question ID:	43
Date Question Asked:	7/8/2019
Question:	Is it acceptable to accept the results of a HEDIS Compliance Audit to satisfy the performance measure validation activity?

Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	44
Date Question Asked:	7/8/2019
Question:	How will performance measures be calculated- by region (ACHN) or by individual physician/physician group?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	ACHN Quality Measures are calculated at the ACHN Region level.
Question ID:	45
Date Question Asked:	7/8/2019
Question:	Are ACHNs required to calculate performance measures for validation?
Section Number:	II.B.2. PMV
RFP Page Number:	12
Medicaid Answer:	The Agency will be principally tasked with the calculation of performance measures.
Question ID:	46
Date Question Asked:	7/8/2019
Question:	Will there be a required number of PIPs for each ACHN? If so, how many each year?
Section Number:	II.B.3. PIPs
RFP Page Number:	13
Medicaid Answer:	Yes, three.
Question ID:	47
Date Question Asked:	7/8/2019
Question:	Will PIP topics be mandated by the state or chosen by the ACHN?
Section Number:	II.B.3. PIPs
RFP Page Number:	13

Medicaid Answer:	The topics are selected by the Agency and include Prevention of Childhood Obesity, Reduction of Infant Mortality, and Substance Use Disorder.
Question ID:	48
Date Question Asked:	7/8/2019
Question:	Is the required number of PIPs the same for each year of the contract?
Section Number:	II.B.3. PIPs
RFP Page Number:	13
Medicaid Answer:	Yes, but a change can be made due to CMS, Agency decision, or other external requirement but notice will be given to Vendor and the ACHNs.
Question ID:	49
Date Question Asked:	7/8/2019
Question:	How long have the PIPs currently been conducted?
Section Number:	II.B.3. PIPs
RFP Page Number:	13
Medicaid Answer:	The Agency is currently conducting Readiness Assessments on the proposed ACHNs and they are expected to be implemented October 1, 2019.
Question ID:	50
Date Question Asked:	7/8/2019
Question:	What is the anticipated start date of this contract?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	Refer to the RFP Section B, Schedule of Events.
Question ID:	51
Date Question Asked:	7/8/2019
Question:	What is the State's projected budget for this contract?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	Medicaid will not release this information.
Question ID:	52
Date Question Asked:	7/8/2019

Question:	The requirements for vendor responses to items II.B.1.1 to II.B.1.7 are virtually identical to II.B.1.8.1 to II.B.1.8.7. Is the intent for vendors to duplicate responses to these sections?
Section Number:	II.B.1.1 to II.B.1.8
RFP Page Number:	10-11
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	53
Date Question Asked:	7/8/2019
Question:	B.1 states that the Vendor will be required to perform a review of all defined state standards within 90-days of an ACHN's first year of operation (January 2020), and references this review as the initial baseline analyses. Please confirm that the standards reviewed will be the equivalent of the full look-back review that is to be completed in 2022 for ACHN Contract Years 2020, 2021 and 2022.
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.1 Systems Performance Review (SPR): B.1.2
RFP Page Number:	10
Medicaid Answer:	Confirmed.
Question ID:	54
Date Question Asked:	7/8/2019
Question:	B.1.5 states that the Vendor must include a review of the performance measures provided in the RFP via Exhibit 1 Year One ACHN Quality Measures as part of the Systems Performance Review. Will the Vendor be required to conduct a performance measure validation of the performance measures provided via Exhibit 1 Year One ACHN Quality Measures as part of the Systems Performance Review, or address or incorporate the results of the separate mandatory activity, performance measure validation, in the results of the Systems Performance Review?
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.1 Systems Performance Review (SPR): B.1.5
RFP Page Number:	10
Medicaid Answer:	It is up to the vendor to meet the requirements.
Question ID:	55
Date Question Asked:	7/8/2019

Question:	The RFP refers to Exhibit 2 CY 2017 Incentive measures for Quality Withhold Program. This exhibit has not been provided with the RFP. Please provide the CY 2017 Incentive measures for Quality Withhold Program exhibit.
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.2
RFP Page Number:	12
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	56
Date Question Asked:	7/8/2019
Question:	B.2.3.2.2 requires that the Vendor be proficient in the Consumer Assessment and Healthcare Providers and Systems (CAHPS) survey. Will the Vendor be required to conduct the CAHPS Survey as part of the Validation of Performance Measure activity?
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.3
RFP Page Number:	12
Medicaid Answer:	No, CAHPS will be administered by another Vendor contracted by the Agency.
Question ID:	57
Date Question Asked:	7/8/2019
Question:	The RFP refers to ACHN quality measures as well as CY 2017 Incentive measures for Quality Withhold Program. Please confirm whether these are two separate sets of measures. Is the validation requirement for 10 measures from the ACHN quality measures and 10 additional measures from the CY 2017 Incentive measures for Quality Withhold Program?
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.3
RFP Page Number:	12
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	58
Date Question Asked:	7/8/2019
Question:	Please confirm that ACHNs are expected to have a full year of data for validation in 2020 and the first performance measure validation activity will be required in 2021.

Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.3
RFP Page Number:	12
Medicaid Answer:	Yes.
Question ID:	59
Date Question Asked:	7/8/2019
Question:	Please confirm whether the seven ACHNs will be required to have NCQA accreditation.
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.3
RFP Page Number:	12
Medicaid Answer:	No, they are not required to have NCQA accreditation.
Question ID:	60
Date Question Asked:	7/8/2019
Question:	The scope of work states that the Vendor will additionally be expected to perform validation of any or all of the remaining 32 performance measures outlined in this RFP via Exhibit 1 Year One ACHN Quality Measures. Exhibit 1 includes only 10 performance measures. Please provide a list of all 32 performance measures.
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.2 Validation of Performance Measures: B.2.3
RFP Page Number:	13
Medicaid Answer:	See Amendment I posted on the Medicaid Website.
Question ID:	61
Date Question Asked:	7/8/2019
Question:	How many PIPs per ACHN will be submitted for quarterly reviews and semi-annual validations?
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.3 Validation of Performance Improvement Projects (PIPs): B.3.1
RFP Page Number:	13
Medicaid Answer:	Three.
Question ID:	62
Date Question Asked:	7/8/2019
Question:	Does the Agency require one sample technical report demonstrating the list in B.4.2 or does the Agency require

	different sample technical reports for each component delineated?
Section Number:	II. Scope of Work – B. Mandatory Tasks – B.4 Required Deliverables B.4.2
RFP Page Number:	14
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	63
Date Question Asked:	7/8/2019
Question:	What is the expected contract amount?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	Medicaid will not release this information.
Question ID:	64
Date Question Asked:	7/8/2019
Question:	How many ACHNs does the Agency expect to contract with during each year of the contract?
Section Number:	General
RFP Page Number:	General
Medicaid Answer:	The Agency is currently conducting Readiness Assessments on the seven proposed ACHNs and they are expected to be implemented October 1, 2019.
Question ID:	65
Date Question Asked:	7/8/2019
Question:	Section VI.b.3 requests the number of employees and resources. Please provide clarification on the type(s) of resources for which we are required to provide a description.
Section Number:	VI. Corporate Background and References – b.3
RFP Page Number:	17
Medicaid Answer:	It is up to the Vendor to propose their own approach to complete RFP requirements.
Question ID:	66
Date Question Asked:	7/8/2019
Question:	In section VI.b.4, do Partners refer to proposed subcontractors?

Section Number:	VI. Corporate Background and References – b.4
RFP Page Number:	17
Medicaid Answer:	No.
Question ID:	67
Date Question Asked:	7/8/2019
Question:	Section VI.b.8 asks for details demonstrating the Vendor's independence as required in 42 CFR 438.354 (c). Section II (A.4) also asks for this information. Does the Agency require detailed information regarding the Vendor's independence in both sections of the proposal?
Section Number:	VI. Corporate Background and References – b.8
RFP Page Number:	18
Medicaid Answer:	Yes.
Question ID:	68
Date Question Asked:	7/8/2019
Question:	In Section VI.e., please clarify what "similar size" refers to in the reference's requirement (e.g., number of beneficiaries or total contract amount).
Section Number:	VI. Corporate Background and References – e
RFP Page Number:	18
Medicaid Answer:	The Vendor's references should be for a client where the projects were similar in size to what the Vendor is proposing for this RFP.
Question ID:	69
Date Question Asked:	7/8/2019
Question:	Is the completed Appendix C: Pricing Form required to be submitted in a separate sealed envelope and on a separate CD/DVD or jump drive?
Section Number:	VII. Submission Requirements – N
RFP Page Number:	21
Medicaid Answer:	No.
Question ID:	70
Date Question Asked:	7/8/2019
Question:	If the Vendor's proposal does not contain any confidential or proprietary information, does a second jump drive need to be submitted?

Section Number:	VII. Submission Requirements – N
RFP Page Number:	21
Medicaid Answer:	It is up to the Vendor to determine if a redacted copy of the RFP response is necessary.
Question ID:	71
Date Question Asked:	7/8/2019
Question:	Appendix B indicates Attachments A-G must be signed AFTER contract award. However, Section A, RFP Checklist, item 4, directs the Vendor to use the forms provided and includes the disclosure statement as an example and the General Terms and Conditions document also requires the proposal to include one original Disclosure Statement (item 7 on page 5 of 7). Please clarify if the State of Alabama Disclosure Form located in Appendix B, Attachment D must be completed, signed, and submitted with the Vendor's proposal.
Section Number:	Appendix B: Contract and Attachments
RFP Page Number:	35
Medicaid Answer:	The State of Alabama Vendor Disclosure Form for this RFP does not have to be completed, signed and submitted with the Vendor's proposal for this RFP.
Question ID:	72
Date Question Asked:	7/8/2019
Question:	If an ACHN is in more than one region (e.g., My Care Alabama in Northeast, Central, and East Regions), are they considered one ACHN or three ACHNs?
Section Number:	Exhibit 3: ACHN Region Map
RFP Page Number:	52
Medicaid Answer:	Each ACHN is its own unique organization.